



July 12, 2018

From: Next Step Innovation
PO Box 12707, Jackson, MS 39236

To: University of Arkansas System
2404 N University Ave, Little Rock, AR 72207

To Whom It May Concern:

As part of the networking refresh agreement negotiated with the University of Arkansas at Fayetteville, Next Step Innovation is extending the following Aruba, an Hewlett-Packard Company, pricing for 5 years beginning July 12, 2018 to any University of Arkansas System school who agree to invest in both Aruba wired and wireless solutions:

1. Aruba Hardware – 65% off MSRP
2. Aruba Software – 65% off MSRP
3. Aruba Support – 22% off MSRP
4. Next Step Innovation Engineering Hours - \$110/hr*
5. Next Step Innovation Technician Hours - \$80/hr*

* Travel would be an extra charge dependent on length of the project and travel distance.

If you have any questions please contact the undersigned.

Thank you,

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ISO 9001:2015 Certified Corporation

